



Please complete this nomination form accurately, completely, but succinctly.

**1. Contact details**

Nominator (Person)	Nominating Organisation	Signature	Date	e-mail address
Keshni Deacon	Tsebo Solutions Group	<i>Keshni Deacon</i>	7 April 2026	kdeacon@tsebo.com

Nominated Person	Nominated Organisation	Sub-sector one of the following: Private Sector or Academia or Public Sector or Non-Profit	Cell phone number	e-mail address
Neels Brink	Tsebo Solutions Group	Private Sector	082 820 1906	nbrink@tsebo.com

**2. Short description**

**±100-word description of what the innovation / solution is and who needs to be recognised for which parts of the solution.**

*(e.g. new service /product /solution /regulation /infrastructure /institutional capacity)*

Tsebo Solutions Group, in partnership with Stellenbosch University, implemented a fleet of nine electric vehicles to support campus maintenance operations. This innovation replaces diesel-powered vehicles with a cleaner, cost-efficient mobility solution, significantly reducing fuel consumption, carbon emissions, and maintenance costs. The initiative demonstrates how sustainable transport can be integrated into facilities management at scale, improving operational efficiency while supporting environmental goals.

Tsebo led the design, implementation, and operational integration of the fleet, while Stellenbosch University enabled adoption within its campus infrastructure. Together, they have created a scalable model for sustainable mobility in institutional environments

### 3. Detailed description

Please answer all the questions (a) to (j) below, and **place answers** in the **prescribed place** as indicated in the **table below** (to construct a results chain).

For instance, the answer to question (a) should be written in the third column next to (a).

- a. What is the target business group/s that this innovation serves and improves?  
***Large institutional campuses and facilities operators (universities, hospitals, corporate offices etc) requiring frequent on-site mobility for maintenance and operations.***
- b. How many of these target businesses have already utilised this new solution?  
***Currently implemented at Stellenbosch University (1 major institutional client), with strong potential for replication across multiple sectors.***
- c. How did these businesses access and receive the new solution?  
***The solution was implemented through a facilities management partnership, where Tsebo integrated electric vehicles directly into daily operations at Stellenbosch University.***
- d. What did this new solution help these businesses become better at?  
***Operational mobility efficiency, sustainability performance, and cost management within facilities operations.***
- e. How did this help to improve their business performance? *Increased sales, lower costs, increased investment, increased employment, increased exports?*
  - ***Reduced fuel costs (±R200,000 annually)***
  - ***Lower maintenance costs (±R60,000 annually)***
  - ***Improved operational efficiency***
  - ***Reduced environmental impact (21,225.6 kg CO<sub>2</sub> avoided annually)***
  - ***8000 litres diesel saved***
- f. What exactly is this new innovative solution?  
***A fully integrated electric vehicle fleet embedded into facilities management operations, replacing traditional diesel-powered maintenance transport.***
- g. What makes it new, compared to what existed before? (Novelty in WC economy)
  - ***First practical integration of EVs into day-to-day facilities management at scale in a university environment***
  - ***Context-specific application of global EV trends within the Western Cape economy***
  - ***Demonstrates measurable environmental and financial outcomes in an operational setting***
- h. What makes it better than what existed before?
  - ***Zero tailpipe emissions***
  - ***Lower operating and maintenance costs***
  - ***Reduced noise pollution***
  - ***Improved user experience on campus***
  - ***Quantifiable environmental impact (equivalent to 1,012 trees annually)***
- i. How is/was the new solution made available to the target market / business group?  
***Through Tsebo's facilities management service model, where the EV solution is embedded into client operations and can be replicated across similar sites and sectors.***

- j. What will ensure that the financial viability / sustainability of providing the innovative solution and the beneficial consequences remain intact over this period? *E.g. profitable business with an enduring competitive advantage in the market.*  
**The solution is financially sustainable due to ongoing cost savings in fuel and maintenance. With rising fuel costs and increasing ESG requirements, the model offers long-term viability and competitive advantage.**  
 What is the expected longevity of this solution? *E.g. 5yrs, 10 yrs, 10+ years*  
**10+ years, with scalability across multiple sectors and continued relevance as sustainability regulations strengthen.**

<b>Output:</b> A new catalytic innovation established, serves the WC economy	<b>Outcome:</b> Improved business environment (for the target business group)	<b>Impact:</b> Which target group of businesses benefitted & what improved for them	<b>Longevity:</b> Duration of benefits
f. Fleet implementation records	i. Cost-saving reports (fuel and maintenance)	a. Client (Stellenbosch University)	j. • Financial models showing long-term cost savings
g. Asset registers for 9 EV vehicles	c. Facilities management performance reports	b. Environmental impact calculations (CO <sub>2</sub> reduction, diesel savings)	• Maintenance and lifecycle projections for EV fleet
h. Operational integration reports		d. Sustainability reporting aligned to ESG targets	Scalability strategy documents across sectors
		e. Campus experience improvements (noise reduction, cleaner environment)	

After completing the table, read from left to right. Check for coherence and improve if needed.

#### 4. Declaration of Evidence to verify the results chain

What supporting evidence can you provide to verify that the results stated above are as stated?

	<b>Output:</b> A new catalytic innovation established, serves the WC economy	<b>Outcome:</b> Improved business environment (for the target business group)	<b>Impact:</b> Which target group of businesses benefitted & what improved for them	<b>Longevity:</b> Duration of benefits
<b>What evidence can be provided?</b> e.g. Records, reports, peer reviews, and so forth	<ul style="list-style-type: none"> <li>scalable across multiple sectors</li> <li>reduces cost base for institutions</li> <li>enables reinvestment into infrastructure”</li> </ul>	<ul style="list-style-type: none"> <li>first integrated EV fleet in facilities management at scale in WC institutional environment”</li> </ul>	<ul style="list-style-type: none"> <li>R260,000 annual savings</li> <li>21,225.6 kg CO<sub>2</sub> reduction</li> <li>8,000 litres diesel saved</li> </ul>	10+ years, with scalability across multiple sectors and continued relevance as sustainability regulations strengthen

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#### 5. Select the best category of award for this innovation

Sector	Award	Mark with “X”
<b>Private Sector</b>	6 x Catalytic innovations that contribute to growth	x
	1 x Provincial- or National-government systemic innovation most impactful on economic growth	
<b>Public Sector</b>	1 x Local & District Municipal innovation that is impactful on growth of their local economy	
	1 x Public-sector innovation, enhancing good governance	
<b>Safety &amp; Security</b>	1 x Innovation enhancing safety & security	
<b>Labour Market</b>	1 x Labour market efficacy award Reducing impediments to increased employment	
	1 x Research the most impactful on competitiveness of Industry	
<b>Academia</b>	1 x Tertiary education best aligned to Industry / market needs	
	1 x Most successful start-up / spin-out	
	1 x Entrepreneurship development in higher education	
<b>Industry Sector Bodies</b>	1 x Institution/s strengthening stakeholder cooperation to enhance competitiveness of their Industry	
<b>Organised Business</b>	1 x Institution/s strengthening stakeholder cooperation to enhance competitiveness of their business precincts	

6. Check that you completed all that is necessary.

7. Submit this documented and/or video-recorded to [innovation@capechamber.co.za](mailto:innovation@capechamber.co.za).

Thank you for helping us discover and celebrate the champions shaping a better WC economy!